

**QUALITY-BASED LEADERSHIP OF PRINCIPAL
AT VOCATIONAL SCHOOL 2 SRAGEN**

THESIS

**Submitted as a Partial Fulfillment of the Requirements
for Getting Master Degree of Education
in Educational Management Department**



**Moh. Romdhoni
Q.100.100.278**

**GRADUATE SCHOOL
MUHAMMADIYAH UNIVERSITY OF SURAKARTA
2012
CONSULTANT NOTE**

CONSULTANT NOTE

Prof. Dr. Yetty Sarjono, M.Si.
First Consultant

Subject: Thesis of Moh. Romdhoni
To : Director of Graduate School
Muhammadiyah University of Surakarta

Assalamualaikum warahmatullahi wabarokaatuh

After reading and giving suggestion to the thesis of this identity:

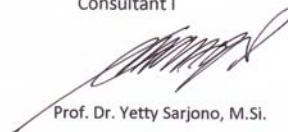
Name : Moh. Romdhoni
Student number : Q.100.100.278
Department : Educational Management
Title : *Quality-Based Leadership of Principal at Vocational
School 2 Sragen*

This thesis has been approved to be examined by the board of examiners of
Graduate School, Muhammadiyah University of Surakarta.

Wassalamualaikum warahmatullahi wabarokatuh

Surakarta, October 2012

Consultant I



Prof. Dr. Yetty Sarjono, M.Si.

CONSULTANT NOTE

Dr. Phil. Dewi Candraningrum, S.Pd., M.Ed

Second Consultant

Subject: Thesis of Moh. Romdhoni

To : Director of Graduate School

Muhammadiyah University of Surakarta

Assalamualaikum warahmatullahi wabarokatuh

After reading and giving suggestion to the thesis of this identity:

Name : Moh. Romdhoni

Student number : Q.100.100.278

Department : Educational Management

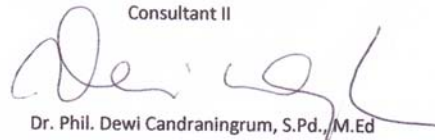
Title : *Quality-Based Leadership of Principal at Vocational
School 2 Sragen*

This thesis has been approved to be examined by the board of examiners of
Graduate School, Muhammadiyah University of Surakarta.

Wassalamualaikum warahmatullahi wabarokatuh

Surakarta, October 2012

Consultant II



Dr. Phil. Dewi Candraningrum, S.Pd., M.Ed

ADVISOR APPROVED

QUALITY-BASED LEADERSHIP OF PRINCIPAL
AT VOCATIONAL SCHOOL 2 SRAGEN

Prepared by

MOH. ROMDHONI

this thesis has been examined by the board of examiner on

November 21st, 2012

and has been declared eligible

THE EXAMINER BOARD

Advisor I


Prof. Dr. Yetty Sarjono, M.Si.

Other Advisers


Dr. Tjipto Subadi, M.Si.

Advisor II


Dr. Phil. Dewi Candraningrum, M.Ed.

Advisor III

Surakarta, December 11st, 2012



Universitas Muhammadiyah University of Surakarta
Graduate Program
Director,

Prof. Dr. Khudzaifah Dimyati

AUTHENTICITY DECLARATION OF THESIS

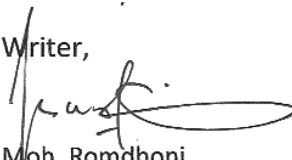
Me myself who give signature below:

Name : Moh. Romdhoni
Student's Register Number : Q.100.100.278
Program of Study : Master Degree of Education Management
Concentration : Management of Education System
Title of Thesis : *Quality-Based Leadership of Principal at
Vocational School 2 Sragen*

I declare truly that the thesis I have submitted is originally made by myself, for exception are citations and resumes that thoroughly I have explained in the sources, and if in the future it can be proved that my thesis is one of plagiarism, I am willing if my title and master certificate given by the university will be cancelled.

Surakarta, October 2012

Writer,



Moh. Romdhoni

MOTTO

People who stop learning will be the owner of the past. People who are still learning, will be the future owner (Mario)

DEDICATION

I dedicate this thesis to my beloved wife and son

AKNOWLEDGMENT

Thanks to Allah SWT, for blessing the writer in accomplishing this research paper entitled *Quality-Based Leadership of Principal at Vocational School 2 Sragen*. This research paper is prepared as one of academic requirements in completing study at Graduate School, Muhammadiyah University of Surakarta.

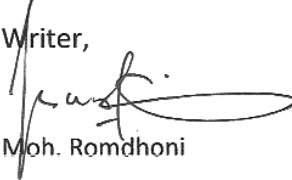
Writing of this paper will not come to fruition without the suggestion, helps, and guidance from several people. Therefore, the writer would like to express his deepest gratitude and appreciation to the people who have ever helped him in finishing this research paper.

1. Prof. Dr. Bambang Setiaji, Rector of Muhammadiyah University of Surakarta who has given a variety of facilities in completing studies at Surakarta Muhammadiyah University.
2. Prof. Dr. Khudzaifah Dimyati, M. Hum., The Director of Graduate School who has given opportunity to the writer to continue the Graduate study.
3. Prof. Dr. Budi Murtiyasa, M. Kom, Head of Educational Management Department, Graduate School, Muhammadiyah University of Surakarta.
4. Prof. Dr. Yetty Sarjono, M.Si, the advisor that has given guidance, support, and advise in the process of writing this thesis.
5. Dr. Phil. Dewi Candraningrum, S.Pd., M.Ed, the second advisor that guided the writer to complete this thesis.

Finally, the writer wishes the constructive criticism and suggestion from all readers.

Surakarta, October 2012

Writer,



Moh. Romdhoni

Summary

Moh. Romdhoni. Q.100.100.278. *Quality-Based Leadership of Principal at Vocational School 2 Sragen*. Thesis Graduate School Muhammadiyah University of Surakarta 2012.

This study aimed to describe (1) the characteristics of the principal working relationship with the citizens of *Vocational School 2 Sragen*, (2) the characteristics of the principal social relations with people surrounding *Vocational School 2 Sragen*.

It was a qualitative study using ethnographic design. This study was conducted at *Vocational School 2 Sragen*. Interviews were conducted to the principal, vice principal, teachers, and students. Methods for collecting data used interviews, observations, and documentation. Data analysis began with data collection, data reduction, data presentation, and conclusion. The validity of data used triangulation of sources.

The finding suggested that (1) the work relationship of the principal with the school citizen was done both formally and informally. The formal work relationship included meetings, while non-formal work relationship included casual talks, doing sport together, and eating together. This principal's work relationship was not based on power, but it was a kind of relationship that relied on the work mechanism concept and based on trust, respect and competence. The principal held the ESQ training in order to improve the spirit and discipline of each personnel in carrying out their tasks and provide exemplary. (2) Social relation of the principal with the community was realized by doing communication and involving them in such activities organized by the school. It was also done in a cooperation of maintaining the school safety, involving community in the provision and distribution of *zakat fitrah* and Qurban meat and performing Friday prayer together. Principal established a good social relationship with parents in the form of cooperation in an effort to improve the quality of learners. The principal also had a good social relation and work relation with the business and industry both formally and informally associated with the industrial work practice and labor recruitment.

Keywords: *principal's leadership, work relationship, social relationship*

TABLE OF CONTENT

| | |
|---|-------------|
| TITLE | i |
| CONSULTANT NOTE..... | ii |
| ACCEPTANCE..... | iv |
| AUTHENTICITY DECLARATION OF THESIS | v |
| MOTTO | vi |
| ACKNOWLEDGEMENT..... | vii |
| SUMMARY | viii |
| TABLE OF CONTENT | ix |
| CHAPTER I INTRODUCTION..... | 1 |
| A. Background | 1 |
| B. Research Focus | 4 |
| C. Objective | 4 |
| D. Benefits of Research | 4 |
| E. Glossary | 5 |
| CHAPTER II THEORY | 6 |
| A. Quality-Based Leadership | 6 |
| B. Leadership..... | 10 |
| C. Principal | 11 |
| D. Previous Research | 17 |
| CHAPTER III METHOD | 21 |
| A. Type and Design of Research | 21 |
| B. Research Location..... | 21 |
| C. The Role of Researcher | 22 |
| D. Data and Data Sources | 23 |
| E. Data Collection Techniques | 23 |
| F. The Research Instrument | 25 |
| G. Data Analysis Technique | 25 |
| H. Data Validity | 25 |
| CHAPTER IV DATA DESCRIPTION AND FINDINGS | 27 |
| A. Data Description..... | 27 |

| | |
|---|----|
| 1. Work Relationship Characteristics of the Principal with Citizens of <i>Vocational School 2</i> <i>Sragen</i> | 27 |
| 2. Social Relation Characteristics of the Principal with Community Surrounding <i>Vocational School 2 Sragen</i> | 35 |
| B. Findings..... | 39 |
| CHAPTER V DISCUSSION AND THEORY OF RESEARCH | 43 |
| A. Discussion | 43 |
| 1. Work Relationship Characteristics of the Principal with Citizens of <i>Vocational School 2</i> <i>Sragen</i> | 43 |
| 2. Social Relation Characteristics of the Principal with Community Surrounding <i>Vocational</i> <i>School 2 Sragen</i> | 48 |
| B. Proposition | 50 |
| CHAPTER VI CLOSING | 52 |
| A. Conclusion | 52 |
| B. Implication | 53 |
| C. Suggestion | 53 |
| BIBLIOGRAPHY | 54 |
| APPENDICES | 55 |